

# Video-conference and telepresence are very different solutions

## Video-conferencing



- Desktop or conference room systems
- Standard video/web-cams, microphones audio systems, and monitors
- Requires Integrated Services Digital Network (ISDN) lines
- \$600-\$3000 for desktop; \$3000-\$10000+ for group solution

## Telepresence



- **Fully immersive**, HD audio & video conference room systems
- Studio quality audio & lighting, large screen/life-sized monitors, boardroom quality furnishings
- Requires room installation, ISDN lines, IT maintenance
- \$100000-\$300000+ to build full room